

# HAWAII OFFER PLEASES HILL MEN AND WILL HAVE RESULTS

L. A. Thurston Reports Partial  
Success in His Coast Trip For  
Conferences With Pres. Gilman  
of Great Northern Pacific

## MECHANICAL BARS TO SERVICE NOW

But Islands Will Receive Benefit  
of \$35,000 Spent in Advertis-  
ing Preparatory To Return  
of Liners Next November

The appreciation shown by the business men of the Territory of the tour-  
ist service provided for Hawaii during  
the winter by the Great Northern Pacific  
Steamship Company, when they sent  
a personal representative to the Coast  
with the offer of a cash guarantee for  
a continuation of the service, has had  
an excellent effect upon the officials  
of the company and has altogether wiped  
out the impression held by them that  
this community did not realize all that  
the San Francisco-San Pedro-Honolulu  
service meant.

This is the report brought back by  
L. A. Thurston, who represented the  
community in the recent conference on  
the Coast with L. C. Gilman, president  
of the Great Northern Pacific. Mr.  
Thurston returned from his mission yester-  
day and has already made his re-  
port to Chairman E. A. Bernad of the  
promotion committee. This report  
states that there were insuperable ob-  
stacles in the way of a continuation of  
the service now, but that his presenta-  
tion to President Gilman of the facts  
regarding the feeling in Hawaii had  
made it certain that the service will  
be resumed, probably in November,  
while the islands are to be very exten-  
sively advertised in anticipation of  
this resumption of service.

Mr. Thurston's report to Chairman  
Bernad, in full, is:  
"The announcement, early in March,  
that the S. S. Great Northern would  
discontinue the Hawaiian run after the  
trip leaving San Francisco March 24th,  
came as a surprise and a disappointment,  
as it had been understood that the  
service would continue into April,  
and there had been a strong hope that  
it would be continued throughout the  
year. In conformity with the advice  
that 'blessings brighten as they take  
their flight,' a realizing sense of what  
the Great Northern service meant to  
the islands, and the magnitude of the  
loss involved in its withdrawal, was  
brought home to the community with  
something like a shock.

"The question immediately came to  
the front as to whether something  
could not be done to secure a continu-  
ance of the service.  
"In pursuance of this thought on  
March 19th the Hawaiian Promotion  
Committee adopted a resolution to the  
effect that an effort should be made  
to secure the continuance of the steam-  
ship Great Northern on the Hawaiian  
run, and further recommended the  
sending of a personal representative to  
interview the Great Northern authori-  
ties upon the subject. This resolution  
was ratified at the regular annual meet-  
ing of the Chamber of Commerce, held  
later on the same day.

"The assurance of the object above  
set forth, a pledge of support to the  
steamer was circulated for signature  
among the business men and firms of  
Honolulu on the fifteenth and sixteenth  
of March. The terms of this pledge  
were, in substance, that the signers  
agreed to guarantee, to the amount re-  
spective, the Hawaiian Promotion Com-  
mittee, the following words:  
"We guarantee, to the amount of \$25,000,  
the continuance of the service of the  
steamer Great Northern on the Hawaiian  
run, for the year ending March 31st, 1917,  
on the basis of the gross receipts of the  
steamer for the year ending March 31st,  
1916, to be not less than \$25,000; and  
that the gross receipts of the company  
for the five trips would come to not  
less than \$200,000; the effect being that  
if the company's receipts for such five  
round trips amounted to the gross sum  
of \$200,000, no liability would attach  
to the signers. If, however, such gross  
receipts amounted to only \$175,000,  
then and in such case the signers  
would each be liable, pro rata, to make  
up the deficiency. In order to simplify  
the transaction, so far as the steam-  
ship company was concerned, a direct  
pledge for the full amount was made  
by the company, by the Fred L. Wal-  
dron Co., Ltd., the subscribers guaran-  
teeing the Waldron Co., against loss.

"The subscription of Proposed  
Amount  
The amount of the subscription was  
promptly volunteered, to the amount  
of \$39,750 by the following named subscribers:  
The excess of pledges over \$25,000  
has the effect of pro rata reducing the  
liability of each pledgor.

Names of Pledgers  
FRED L. WALDRON, LTD.  
By Fred L. Waldron, President.  
TERRITORIAL HOTEL CO., LTD.  
By A. A. Young, President.  
ALF. SANDER & BALDWIN, LTD.  
By T. C. Cook, Manager.  
HON. LILU RAPID TRANSIT &  
TRUST CO.  
By G. G. Ballentine, Manager.  
WALT & DOUGHERTY.  
By A. F. Wall.  
M. McINERNEY, LTD.  
By M. McInerney, President.  
ROBERT W. SHINGLE.  
HAWAII & SOUTH SEAS CURIO CO.  
By F. W. Shingle, President.  
GUYNE FURNITURE CO., LTD.  
By C. C. von Hamm, Managing Director.  
BISHOP & CO.  
THE BANK OF HAWAII, LTD.  
By A. Lewis, Jr., V. P. and Mgr.  
BENSON, SMITH & CO., LTD.  
By Jas. C. McGill, Sec. and Treas.  
H. E. WICHMAN & CO., LTD.  
By M. M. Johnson, President.  
SHEPARD CARRIAGE CO., LTD.  
By M. S. Paxon, Vice President.  
THE HAWAIIAN ELECTRIC CO., LTD.  
By P. E. Blake, Gen'l. Mgr.  
HAWAIIAN NEWS CO., LTD.  
By J. F. Soper, V. P. and Treas.  
PLEASANTON HOTEL.  
By E. G. Deussenberg.  
HAWAII MEAT CO., LTD.  
By J. W. Waller, Treasurer.  
METROPOLITAN MEAT MARKET.  
By A. Louis, Proprietor.  
OAHU RAILWAY & LAND COM-  
PANY.  
By its Treasurer, W. F. Dillingham.  
HENRY MAY & CO., LTD.  
By P. A. Swift, Manager.  
HONOLULU BREWING & MALT  
CO.

HONOLULU CONSTRUCTION &  
DRAYING CO., LTD.  
By J. J. Belser, President.  
HAWAIIAN PINEAPPLE CO., LTD.  
By J. D. Dole, President.  
HAWAIIAN GAZETTE CO., LTD.  
By C. S. Crane, Treasurer.  
LEWERS & COOKE, LTD.  
By F. J. Lowrey, President.  
HOLLISTER DRUG CO.  
By J. E. Meyer, President.  
M. A. GUNST & CO. INCORPORATED.  
By Eugene A. Gunst, President.  
WHITNEY & MARSH, LTD.  
By Jas. L. Cookburn, Treasurer.  
THE WATERHOUSE CO., LTD.  
By H. T. Hayselden, Vice President.  
E. W. JORDAN & CO.  
By J. H. Hayselden, President.  
HONOLULU STAR-BULLETIN, LTD.  
By W. R. Farrington.  
N. S. JACKS DRY GOODS CO., LTD.  
By John L. Jones, President.  
BERGSTROM MUSIC CO., LTD.  
By W. D. Adams, President.  
THE CLARION.  
By M. Phillips.  
MANUFACTURERS' SHOE CO., LTD.  
By W. H. Smith.  
E. O. HALL & SON, LTD.  
By E. H. Paris.  
HONOLULU PHOTO SUPPLY CO.  
By J. E. Warren.  
FITZPATRICK BROS.  
By T. J. Fitzpatrick.  
A. J. CAMPBELL.  
ETHEL M. TAYLOR.  
E. M. MARSHALL.  
H. CULMAN CO., LTD.  
THE SWEET SHOP CO., LTD.  
By R. P. Faithful.  
W. C. PEACOCK & CO., LTD.  
By its President, Geo. J. O'Neill.  
LOVEJOY CO., LTD.  
By D. H. Lewis, President.  
HONOLULU MUSIC CO., LTD.  
By John Bergstrom, Mgr.  
VIERRA JEWELRY CO.

Preliminary Inquiries  
"As soon as it was ascertained that  
the proposed guarantee could probably  
be secured, wireless inquiry was made  
of the Steamship Company officials at  
San Francisco, as to whether contin-  
uance of the steamer's schedule on the  
above basis would be considered. A  
reply was received to the effect that it  
would, although no positive assurance  
was given as to what action would be  
taken.

Thurston To San Francisco  
"Under the circumstances above set  
forth, the undersigned was deputed by  
the promotion committee to go to San  
Francisco, present the above described  
pledge to the Great Northern Pacific  
Steamship Co., officials, and supple-  
ment the same with arguments in sup-  
port of the proposed sailing schedule.  
Departure was made on Thursday  
night, March 16th, by the steamer  
Great Northern, San Francisco being  
reached on the following Tuesday  
morning, March 21. I left San Fran-  
cisco on the afternoon of the twenty-  
fourth, returning by the Great North-  
ern, via Los Angeles and Hilo, ar-  
riving today, the thirty-first.

Meeting With Officials  
"On the trip up a wireless was re-  
ceived from Mr. C. E. Stone, general  
traffic manager, in the following words:  
"Welcome to the mainland; ap-  
pointment arranged for Wednesday."  
"On landing in San Francisco I was  
informed by Mr. Stone that Mr. L. C.  
Gilman, president of the company, was  
on the way to the city from Portland  
to hold a conference on the proposi-  
tion of the Honolulu people, and an ap-  
pointment was made for the next morning  
at 10:30. At the hour named I met  
Mr. L. C. Gilman, president of the  
company; C. E. Stone, general traffic  
manager; H. A. Jackson, who will soon  
succeed Mr. Stone, and Mr. C. W.  
Wiley, marine superintendent of the  
company. At the interview, the fol-  
lowing salient points were brought out:  
President Gilman's Inquiries

"Mr. Gilman stated, in substance,  
that the conference was for the pur-  
pose of ascertaining exactly what the  
Honolulu proposition was; why it was  
made, and what was wanted in the  
future as well as at present. He asked  
why the guarantee was limited to five  
trips; whether it was to relieve a tem-  
porary congestion of business, or to  
initiate a general policy looking to-  
ward permanent service; whether it  
was desired or expected that the ser-  
vice would terminate with the five trips,  
or that the steamer would thereafter  
continue to run without guarantee; or  
whether there was any other proposed  
basis of continuing the service.

"In substance I replied as follows:  
"That the entire Hawaiian commu-  
nity were strongly impressed with the  
desirability of tourist travel becoming a  
great business in Hawaii.  
"That, as evidence of these possi-  
bilities, the passenger travel to the islands

showed that, exclusive of immigrants,  
laborers, storage, U. S. transport and  
through passengers, the arrivals in Ha-  
waii had been 13,886 in 1914; 11,305 in  
1915, and 3248 up to the fourth of  
March 1916.  
"That in addition to the foregoing  
there had been of through passengers,  
13,274 in 1915, and 2084 during Jan-  
uary and February, 1916.  
Increased Street Railway Traffic  
That as specific evidence of the value  
of the tourist influx, the receipts of the  
Honolulu Street Railway Co., which had  
for twenty-four months shown a steady  
decline, each month, under the corre-  
sponding month of the previous year,  
showing chiefly to auto competition,  
had, with no change of conditions except  
increased tourist travel, shown increased  
receipts of over \$5000 for January, 1916,  
as compared with January, 1915; and  
increased receipts of \$8,900 during  
February, 1916, over those of February,  
1915.

Withdrawal of Steamers  
"That with the withdrawal from the  
Hawaiian service, during 1915, of the  
seven Pacific Mail Company steamers,  
the diversion to the Australian service  
of the Oceanic Steamship Sierra, and  
the recent withdrawal from the island  
freight service of about a dozen of  
the American-Hawaiian steamers, it  
was felt that the remaining steamers  
were entirely insufficient to effectively  
handle the present freight and pas-  
senger business, to say nothing of an  
prospective increase.  
"That no present relief appeared in  
sight, except the continuance on the  
Hawaiian run of the steamer Great  
Northern.

"That it was the earnest desire of  
the pledgers that the Great Northern  
service might become permanent.  
"That the chief reason for the pro-  
posed guarantee being proffered with-  
out previous consultation and discus-  
sion with the company, was the desire  
of the pledgers to secure the continuance  
of continuity in the service, and of the  
extensive advertising heretofore done,  
which they felt would, to a considerable  
extent, be lost if an interruption in the  
service took place.

Reason for Five Trip Guarantee  
"That the reason why the proposed  
guarantee had been limited to five trips  
(covering an approximate term of three  
months) was because, in the absence of  
opportunity to consult the steamship  
company, it was thought that the com-  
pany might be willing to agree to con-  
tinue the service for three months but  
might not be willing to contract for a  
longer term.  
"That it was thought best by the  
pledgers to proffer the three months'  
guarantee, as evidence of their disposi-  
tion and good faith, in the hope and  
expectation that before the expiration  
of that term, conditions might be such  
that arrangements might be made that  
would result in the continuance of the  
service.

Why Freight Not Guaranteed  
"That the principal reason why guar-  
antee of freight had not been made to  
the company, as heretofore requested  
by the company, was because there  
was no assurance that the Great North-  
ern would continue on the run, by reason  
of which importers were obliged to  
protect themselves against the congested  
freight situation, as far as possible,  
which could not be done unless the  
Great Northern Company would reciprocally  
agree to transport freight free of  
charge for transportation.

Company Pleased  
"The interview was concluded by  
the statement by Mr. Gilman that the  
officials of the company were much  
pleased at the offer made, which he  
considered a most liberal and generous  
one, chiefly as it showed the spirit of  
the Hawaiian community and the dis-  
position of its members toward the  
Great Northern Company and its ef-  
forts to establish a steamship service  
between the Pacific Coast and Hawaii;  
"That the company would greatly  
prefer an income justifying continuance  
of the Hawaiian run, by securing the  
necessary business, rather than by  
cash contributions, no matter how freely  
offered, but that full and careful  
consideration would immediately be  
given the subject and an early decision  
arrived at.

Couldn't Accept Now  
"By appointment I met the steam-  
ship officials named, on the following  
day at 2 p. m., when their decision was  
announced and the reasons therefor,  
in substance, as follows:  
"That in the opinion of the speaker,  
President Gilman, the people of the  
United States looked upon Hawaii,  
from the tourist standpoint, as a win-  
ter resort—a tropical country, where  
it was warm in summer;  
"That the claim, now presented, that  
it was in fact a summer as well as a  
winter resort, might be true, and the  
popular view erroneous; but, even so,  
it would take time and effort to cor-  
rect the prevailing view;  
"That Southern California had for  
years made the same claim, and had  
spent many hundreds of thousands of  
dollars in trying to convince the Ameri-  
can people of the fact; but in spite of  
everything they had been able to do,  
the tourists did not come in summer,  
and nearly all the tourist hotels of that  
region closed in summer;  
"That the experience in Florida had  
been the same.

"That the speaker feared that if  
the guarantee was accepted and the  
steamship service continued, the travel  
would be disappointing and might re-  
sult in a call being made on the guaran-  
tees, which he would exceedingly re-  
gret;  
"To Test Northern Route  
"That notwithstanding this view  
of the company, they have, and  
intained the proposition but for the fol-  
lowing reasons, viz:  
"(1) That the two steamers, the  
Great Northern and the Northern Pa-  
cific, had been built for a specific pur-  
pose, viz: to connect up the Northern  
country with San Francisco. This was  
pioneering work, and whether both  
steamers would be required under nor-

mal conditions could only be found out  
by actual test. They did well on that  
route last year, that the Exposition  
was then under way, rendering condi-  
tions abnormal. One steamer's cargo  
to be sufficient for the work during the  
last winter, and the company had un-  
dertaken another pioneering invest-  
ment to see if there was business enough  
to warrant going on the Hawaiian run.  
"That this had been undertaken  
more in the spirit of a series of ex-  
periments, to test the proposition, and  
rather than in the sense of establish-  
ing a permanent route.  
"That the venture had, on the whole,  
proved satisfactory, but no prepara-  
tion had been made to continue the  
schedule throughout the balance of the  
year, and, under the circumstances,  
now, without preliminary notice, or  
preparation, to continue the service  
would not be a fair test of what it  
will be done on the summer run to Ha-  
waii, while it would involve an aban-  
donment of the original purpose of the  
company without fully proving it out  
under normal conditions.

"That it had therefore been decid-  
ed to put both ships on the Northern run,  
as soon as they had been overhauled,  
and keep them there during the sum-  
mer and into the Fall.  
Advertising Discontinued  
"(2) That an obstacle to success if  
the present schedule is continued, is  
the fact that all advertising of the run  
has been discontinued for the past  
thirty days, and instructions issued to  
all agents that the next trip is the last  
for the season. It will take at least  
a month or two to let it be known that  
the service has been extended, and  
even this is not time enough to prop-  
erly advertise the proposition. It  
would therefore be undertaken under  
the heavy handicap of insufficient ad-  
vertising.

Summary of Decision  
"It was thereupon stated that the  
following decision had been reached, viz:  
"1. That, under the conditions, it  
was impracticable to continue the present  
schedule;  
"2. That immediately upon the re-  
turn of the Great Northern from Honolu-  
lu, the two steamers would be suc-  
cessively drydocked and overhauled,  
both going on to the Northern run ap-  
proximately June 1.  
"3. That it would be now definitely  
announced that the Great Northern  
would go back on the Hawaiian run  
next fall, the exact date to be condi-  
tional upon the guarantee hereinafter  
set forth;  
"4. That advertising of the next  
fall and winter service would begin im-  
mediately and be vigorously prosecuted.

Guarantee of Receipts  
"As to the date when the fall ser-  
vice will be resumed, it was stated that  
the company had figured on a sailing  
schedule beginning the first week in  
December; but that they were doubtful as  
to whether it would pay to begin the  
schedule in November, the November  
trip of last year having failed to pay  
expenses; but if the people of Hawaii  
were willing to guarantee the full  
amount of \$40,000 a trip for two trips  
in November, the beginning of the new  
schedule would be placed at the first  
week in November.

"It was stated that the company  
would prefer a direct contribution to-  
ward advertising rather a guarantee of  
business, but this suggestion was with-  
drawn when it was pointed out that  
this might appear to be discrimination  
against other steamship lines.

Announced Fall Schedule  
"It was further stated by the offi-  
cials of the company that they de-  
sired to make immediate announcement  
of the date of the renewal of service,  
and they accordingly announced that  
the first week in November, the Great  
Northern would leave for Honolulu, from  
the owner of the great sugar plantations  
down to the humblest toiler, Japanese  
or native. When this law was made  
operative in its general provisions an  
opportunity was given to sugar pro-  
ducers to adjust themselves to the com-  
ing change, and the Hawaiian planters  
tried to do so, but they did not manage  
to avoid piling up reserves of stock  
for which a market was lacking. Then  
came the war, and with it a demand  
which has rid the planters of their ac-  
cumulated stock, and of this year's crop,  
at prices which have brought the value  
of the 1915 exports up to \$65,000,000.  
Out of this a limited number of the  
companies admit having paid dividends  
of more than \$9,000,000, and having on  
hand a cash surplus of almost as much,  
which is to be distributed as soon as  
the free sugar bill is a law.

Planters Improve Properties  
"Since they are progressive and well-  
educated men of business, the Hawaiian  
planters, of course, are using some of  
their gains to bring their properties on  
the producing side up to the point of  
superexcellence. Usually much interest  
is in the welfare of their workers, they  
will also, no doubt, feel under obliga-  
tions to share their prosperity with the  
variety of people, drawn from Europe,  
Asia and the lands around the Caribbean  
who form the wage-earning group of the  
islands. But after all this is done there  
will be an increment of wealth, with  
interest on the capital invested bring-  
ing dividends ranging from six to thirty-  
six per cent, which must have an en-  
tirely new outlet. Some of these funds, no doubt,  
will find their way to the mainland for

investment. Some might well go into ex-  
pansion of the marine service that was  
making Hawaii and Hawaiian com-  
merce cut so important a figure in the  
inter-oceanic business of the Panama  
Canal before the waterway was blocked.  
Reserves Will Be Conserved  
"The wiser among the investors in  
land and minerals of the plantations will  
insist upon the care of the reserves, for  
the history of the industry shows man-  
ifestations from season to season. If  
they are not due to natural conditions  
at home they may result from political  
and economic conditions in Washington,  
and thence the better part of finan-  
cing, where the staple product of an  
area is a commodity with the differing  
values, from year to year, that sugar  
shows.

"The Hawaiian home market for gen-  
eral commodities is steadily increasing  
owing to the rise of white population  
as the islands become more and more  
the great military and naval station of  
the United States at the Pacific cross-  
roads. Officers and privates, thousands  
in number, will be likely to spend money  
there on a scale to increase imports  
much, and that will expand the retail  
business in a marked way."

Prosperity in Hawaii  
"I have never seen a more prosperous  
time in the Hawaiian Islands than now,  
and my sincere hope is leaving is that  
good fortune will always smile upon  
this one of the finest spots in the  
world."

In this connection, The Christian Sci-  
ence Monitor of recent date contained  
the following editorial comment under  
the caption "Hawaiian Prosperity":  
"Few Americans are so much interest-  
ed in the prospective repeal of the free  
sugar clause of the Underwood Tariff  
Bill as are the people of Hawaii, from  
the owner of the great sugar plantations  
down to the humblest toiler, Japanese  
or native. When this law was made  
operative in its general provisions an  
opportunity was given to sugar pro-  
ducers to adjust themselves to the com-  
ing change, and the Hawaiian planters  
tried to do so, but they did not manage  
to avoid piling up reserves of stock  
for which a market was lacking. Then  
came the war, and with it a demand  
which has rid the planters of their ac-  
cumulated stock, and of this year's crop,  
at prices which have brought the value  
of the 1915 exports up to \$65,000,000.  
Out of this a limited number of the  
companies admit having paid dividends  
of more than \$9,000,000, and having on  
hand a cash surplus of almost as much,  
which is to be distributed as soon as  
the free sugar bill is a law.

Planters Improve Properties  
"Since they are progressive and well-  
educated men of business, the Hawaiian  
planters, of course, are using some of  
their gains to bring their properties on  
the producing side up to the point of  
superexcellence. Usually much interest  
is in the welfare of their workers, they  
will also, no doubt, feel under obliga-  
tions to share their prosperity with the  
variety of people, drawn from Europe,  
Asia and the lands around the Caribbean  
who form the wage-earning group of the  
islands. But after all this is done there  
will be an increment of wealth, with  
interest on the capital invested bring-  
ing dividends ranging from six to thirty-  
six per cent, which must have an en-  
tirely new outlet. Some of these funds, no doubt,  
will find their way to the mainland for

investment. Some might well go into ex-  
pansion of the marine service that was  
making Hawaii and Hawaiian com-  
merce cut so important a figure in the  
inter-oceanic business of the Panama  
Canal before the waterway was blocked.  
Reserves Will Be Conserved  
"The wiser among the investors in  
land and minerals of the plantations will  
insist upon the care of the reserves, for  
the history of the industry shows man-  
ifestations from season to season. If  
they are not due to natural conditions  
at home they may result from political  
and economic conditions in Washington,  
and thence the better part of finan-  
cing, where the staple product of an  
area is a commodity with the differing  
values, from year to year, that sugar  
shows.

"The Hawaiian home market for gen-  
eral commodities is steadily increasing  
owing to the rise of white population  
as the islands become more and more  
the great military and naval station of  
the United States at the Pacific cross-  
roads. Officers and privates, thousands  
in number, will be likely to spend money  
there on a scale to increase imports  
much, and that will expand the retail  
business in a marked way."

Dr. J. Collis Browne's  
Chlorodyne  
The ORIGINAL and ONLY GENUINE.  
Acts like a Charm in  
DIARRHOEA, and is  
the only Specific in  
CHOLERA and  
DYSENTERY.  
The only Palliative in NEURALGIA, GOUT, RHEUMATISM.  
Convincing Medical Testimony accompanies each Bottle.  
Sole Manufacturers,  
J. T. Davis & Co., Ltd., London, E.C.

# SUGAR PLANTATIONS OF HAWAII LEAD IN GOOD MANAGEMENT

No Properties in United States  
Or Any Other Part of World  
Better Conducted

## EVERYBODY CONCERNED REGARDING TARIFF LAW

Growers As Rule Are Using Im-  
mense Dividends and Reser-  
ves To Improve Plants

Henry St. Goss, who expects to leave  
for the Coast by Matsonia, after a six-  
week's stay in the Islands, has again  
proven his friendship for the Islands  
and his interest in the welfare of Ha-  
waii, in stating everywhere that there  
are no properties in the United States  
or any part of the world better con-  
ducted or more conservatively managed  
than the sugar plantations in the Ha-  
waiian Islands.

In reviewing past and probable  
conditions for the future, Mr. St. Goss  
expressed a firm belief that the raw sug-  
ar market undoubtedly will continue  
to show up good for several seasons to  
come and hopes that with the final  
settlement of the tariff question, the  
minds of the people in the Islands as  
well as in the mainland will become  
satisfied with the ultimate outcome.

Upon his return from the island of  
Maui, he emphatically stated that there  
is no plantation in the world that can  
compare with the Hawaiian Commer-  
cial and Sugar Company. It not only  
has the very best results in the produc-  
tion of the raw material but also de-  
votes a great deal of its attention to  
humanity work, making the laborers as  
happy and satisfied in their little homes  
as any place in the world could provide  
for them.

When asked about the valuation of  
prices of the different stocks, he said:  
"I am willing to say that prices are  
always based on the earning powers,  
and predictions whether they will go  
up or down are not in my sphere of  
prophecy. All the plantations I have  
visited are managed in an excellent  
manner and the stockholders are well  
protected through keen supervision by  
the agents.

Prosperity in Hawaii  
"I have never seen a more prosperous  
time in the Hawaiian Islands than now,  
and my sincere hope is leaving is that  
good fortune will always smile upon  
this one of the finest spots in the  
world."

In this connection, The Christian Sci-  
ence Monitor of recent date contained  
the following editorial comment under  
the caption "Hawaiian Prosperity":  
"Few Americans are so much interest-  
ed in the prospective repeal of the free  
sugar clause of the Underwood Tariff  
Bill as are the people of Hawaii, from  
the owner of the great sugar plantations  
down to the humblest toiler, Japanese  
or native. When this law was made  
operative in its general provisions an  
opportunity was given to sugar pro-  
ducers to adjust themselves to the com-  
ing change, and the Hawaiian planters  
tried to do so, but they did not manage  
to avoid piling up reserves of stock  
for which a market was lacking. Then  
came the war, and with it a demand  
which has rid the planters of their ac-  
cumulated stock, and of this year's crop,  
at prices which have brought the value  
of the 1915 exports up to \$65,000,000.  
Out of this a limited number of the  
companies admit having paid dividends  
of more than \$9,000,000, and having on  
hand a cash surplus of almost as much,  
which is to be distributed as soon as  
the free sugar bill is a law.

Planters Improve Properties  
"Since they are progressive and well-  
educated men of business, the Hawaiian  
planters, of course, are using some of  
their gains to bring their properties on  
the producing side up to the point of  
superexcellence. Usually much interest  
is in the welfare of their workers, they  
will also, no doubt, feel under obliga-  
tions to share their prosperity with the  
variety of people, drawn from Europe,  
Asia and the lands around the Caribbean  
who form the wage-earning group of the  
islands. But after all this is done there  
will be an increment of wealth, with  
interest on the capital invested bring-  
ing dividends ranging from six to thirty-  
six per cent, which must have an en-  
tirely new outlet. Some of these funds, no doubt,  
will find their way to the mainland for

investment. Some might well go into ex-  
pansion of the marine service that was  
making Hawaii and Hawaiian com-  
merce cut so important a figure in the  
inter-oceanic business of the Panama  
Canal before the waterway was blocked.  
Reserves Will Be Conserved  
"The wiser among the investors in  
land and minerals of the plantations will  
insist upon the care of the reserves, for  
the history of the industry shows man-  
ifestations from season to season. If  
they are not due to natural conditions  
at home they may result from political  
and economic conditions in Washington,  
and thence the better part of finan-  
cing, where the staple product of an  
area is a commodity with the differing  
values, from year to year, that sugar  
shows.

"The Hawaiian home market for gen-  
eral commodities is steadily increasing  
owing to the rise of white population  
as the islands become more and more  
the great military and naval station of  
the United States at the Pacific cross-  
roads. Officers and privates, thousands  
in number, will be likely to spend money  
there on a scale to increase imports  
much, and that will expand the retail  
business in a marked way."

Dr. J. Collis Browne's  
Chlorodyne  
The ORIGINAL and ONLY GENUINE.  
Acts like a Charm in  
DIARRHOEA, and is  
the only Specific in  
CHOLERA and  
DYSENTERY.  
The only Palliative in NEURALGIA, GOUT, RHEUMATISM.  
Convincing Medical Testimony accompanies each Bottle.  
Sole Manufacturers,  
J. T. Davis & Co., Ltd., London, E.C.

# MOTORBIKERS HAVE TROUBLE IN GOING AFTER BAKER MARK

Putting a nick in that around the  
Island record of Erwin G. Baker, who  
piloted an Indian Powerplus motor-  
cycle from The Advertiser office  
through Haleiwa, Kahuku, Libbyville,  
over the Pali and back to The Adver-  
tiser office in two hours, four minutes  
and thirty six seconds, is a mighty  
hard job. First Eddie Cummings tried  
it three times, the nearest he got to  
it being two hours, fifteen minutes and  
twenty seconds. Then Frank Tavares  
tried it and was going fine and dandy  
when he took a spill and received a  
fine black eye. He also ran out of  
gasoline when on the home stretch and  
in a fair way to come close to Baker's  
mark.

Yesterday Frank Roper took a whirl  
at the mark and he too had trouble  
and had to give up the attempt until  
next Sunday. C. D. Mitchell also start-  
ed out to hang up a mark with a side-  
car and carrying a passenger and he  
too had trouble and like Roper aban-  
doned his trip. He too will start again  
next Sunday.

# POSTMASTER WAITS FOR HIS SUCCESSOR

Postmaster Young who resigned his  
position here about six months ago is  
anxious to be relieved of his responsi-  
bilities and go to his home in the East.  
So far he has not been able to get any  
definite news of who his successor is  
to be or when he will be appointed.  
Mr. Young who has made many  
friends in the city and who would like  
to remain here under other circum-  
stances was forced to make application for  
a change on account of the illness of  
Mrs. Young who found that the climate  
did not agree with her. For this reason  
it was decided by Mr. Young to re-  
sign. This he did and until now his  
resignation has not been accepted. He  
wants to get away but will not leave  
until his successor is here and installed  
in office.

# HERE TO BOOST TRANS-OCEAN RACE

Dr. Albert Soland, commodore of  
the South Coast Yacht Club, is a mem-  
ber of the visiting Shriners. He is al-  
so a member of the Catalina Tuna  
Club and an all-around sportsman.  
Doctor Soland evinced great interest  
yesterday in what steps the Hawaii  
Yacht Club is taking with reference to  
the transpacific race to be held this  
year from San Pedro to Honolulu and  
while here will endeavor to get in  
touch with local yachtsmen.

"Coast yachtsmen are looking for-  
ward to race this year," said Dr. Soland,  
"but the initiative is expected to  
come from the Hawaii Yacht Club.  
Last year, as I remember, the Hawaii  
Yacht Club asked for a postponement  
of the race until this year. I hope  
that the race will take place this year,  
for it would be a very great pity to  
allow such a sporting and interesting  
event to go by the board."

LANGFORD CAN STILL  
BRING OVER HAYMAKER  
(Associated Press by Federal Wireless.)  
ST. LOUIS, April 1.—Sam Lang-  
ford, the Boston Tar baby, proved him-  
self still able to land a knockout punch  
last night when he dropped Jeff Clark  
in the fifth round with a right cross to  
the point of the jaw. Clark is a big  
fellow of over 200 pounds in weight  
and was at one time considered a white  
hope for the heavyweight title.

CALIFORNIA FRESHIES  
WIN OVER STANFORDS  
(Associated Press by Federal Wireless.)  
BERKELEY, April 2.—The Uni-  
versity of California Freshmen baseball  
team defeated the Stanford University  
Freshies here yesterday in their annual  
game by a score of eleven to nothing.

NEW ENGINE IS ORDERED  
The Island Electric Company of Wa-  
luke, Maui, is having installed a large  
Diesel engine for the prime power gen-  
erator of the plant.  
Investment. Some might well go into ex-  
pansion of the marine service that was  
making Hawaii and Hawaiian com-  
merce cut so important a figure in the  
inter-oceanic business of the Panama  
Canal before the waterway was blocked.  
Reserves Will Be Conserved  
"The wiser among the investors in  
land and minerals of the plantations will  
insist upon the care of the reserves, for  
the history of the industry shows man-